

AREA DIRECTOR POSITION DESCRIPTION

Area Director Mission:

The Area Director (AD) acts as the prime resource to support a group of Chapter Presidents in an assigned area.

Qualifications:

- Must have been a Chapter President; recent experience preferable but not required
- Must be an EO member in good standing
- Must be aligned with EO goals, mission and vision

Responsibilities:

- Hold Chapter Presidents accountable on the implementation of the chapter's top goals
- Provide tools, resources, experience and coaching to help Chapter Presidents lead and drive chapter health, member value and retention.
- Help the Chapter President find resources and techniques to lead the chapter effectively
- Coordinate the efforts of other Directors in pursuit of regional goals and objectives
- Facilitate communication between Regional Councils, chapters and EO Global leadership
- Assist Regional Councils with strategic planning and execution
- Create community and comradery amongst the region's presidents

Term and time commitment:

- The term for an Area Director is one fiscal year.
- Fourteen-month term starting at GLC
- Two hours a week working on regional strategic issues, problem chapters and communicating with Regional Chairs and Regional Council
- Three hours a week: one-to-one chapter challenges with Presidents
- Four hours a month attending scheduled conference calls
- Three-day leadership training at GLC
- Three days attending regional Presidents' Meetings

Applying and accepting a PoL role may require that you choose between the PoL role and being an EO trainer or facilitator. **Per EO's Conflict of Interest Policy, Area Directors may not serve as Strategy Summits Facilitators**
For questions, please contact pol@eonetnetwork.org

